

## Message Text

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13-12

ACTION COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 AGR-10 /024 W

----- 062398

R 241203Z JAN 76

FM AMEMBASSY DAKAR

TO SECSTATE WASHDC 3616

INFO AMEMBASSY MONROVIA

UNCLAS DAKAR 0467

E.O. 11652: N/A

TAGS: BEXP, EAGR, SG

SUBJ: AGRIBUSINESS OPPORTUNITIES IN SENEGAL

REF: A) 75-STATE A-7008; B) 75-STATE 304340; C) STATE 15739

1. RECENTLY GOS SIGNED FEASIBILITY STUDY CONTRACT WITH U.S. FIRM (LANG ENGINEERING) ON PROJECT TO BRING 30,000 HECTARES OF RICE LAND UNDER CULTIVATION IN SOUTHERN REGION OF COUNTRY. THIS CONTRACT WAS SIGNED AFTER YEAR OF ARDUOUS NEGOTIATING ON BOTH SIDES, BUT IT HAS GIVEN LANG ACCESS TO LARGEST IRRIGATED PERIMETER PROJECT IN SENEGAL. ALSO FIRST TIME GOS HAS ENTERED INTO PARTNERSHIP WITH PRIVATE FIRM ON AN AGRICULTURAL PROJECT. (OTHER IRRIGATED PERIMETERS HAVE BEEN DEVELOPED UNDER BILATERAL AND MULTILATERAL ASSISTANCE PROGRAMS). LANG DEAL HAS OPENED UP POSSIBILITY OF ADDITIONAL DIRECT PRIVATE SECTOR DEVELOPMENT IN AGRICULTURE. WE HAVE MADE CLEAR TO SENEGALESE AUTHORITIES THAT WE ARE PREPARED TO SOLICIT INTEREST AMONG WELL-QUALIFIED FIRMS IF THEY WILL PROVIDE INFORMATION ON PROJECTS THEY CONSIDER SUITABLE FOR PRIVATE SECTOR INVOLVEMENT. CURRENT PLAN CONTAINS MANY SUCH PROJECTS. WE WILL CONTINUE TO PURSUE THIS SUBJECT WITH SENEGALESE AUTHORITIES IN HOPES OF OBTAINING HARD INFORMATION NEEDED TO INTEREST FIRMS AND SEPARATE VIABLE PROJECTS FROM IDEAS. AT MOMENT HOWEVER WE DO NOT HAVE SUCH INFORMATION AND WOULD CONSIDER COMMERCE TASK FORCE PREMATURE.

2. AGRIBUSINESS AND FISHING ARE MAIN SALES AND INVESTMENT TARGETS HERE. VERY MUCH APPRECIATE MEPD INTEREST. WE WILL  
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FORWARD HARD INFORMATION (STUDIES, DETAILED PROPOSALS) AS

AVAILABLE.

AGGREY

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AGRICULTURAL DEVELOPMENT, INVESTMENT OPPORTUNITIES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 24 JAN 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976DAKAR00467  
**Document Source:** CORE  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760032-0541  
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**Reference:** 76 STATE 15739  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** AGRIBUSINESS OPPORTUNITIES IN SENEGAL  
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